



We are **open science**

opnMe® is the open innovation portal of
Boehringer Ingelheim

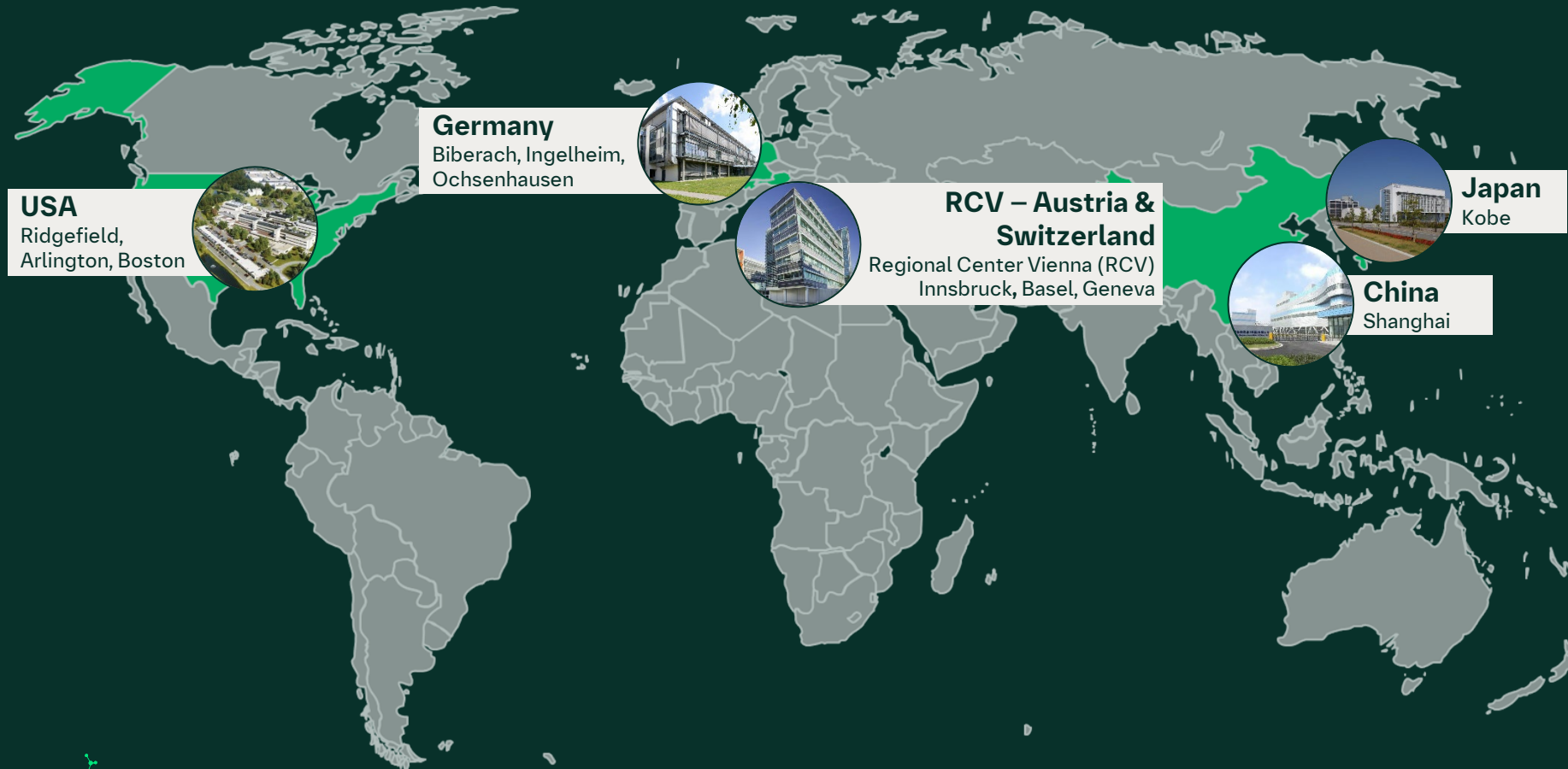
Markus Koester

March 13, 2025

PharmaForum Wiesbaden

Boehringer Ingelheim at a glance – a global, family-owned pharmaceutical company

Founded in Ingelheim, Germany, 1885



11,000 

R&D employees
worldwide

25% 

Net human pharma
sales in R&D
investment

**Focus
areas** 

Cardio-renal-metabolic

Eye Health

Immunology & Respiratory

Neuroscience &
Mental health

Oncology

opnMe.com

The **open**
innovation
portal of
Boehringer
Ingelheim



The screenshot shows the homepage of the opnMe website. At the top, there is a navigation bar with the logo 'opnMe by Boehringer Ingelheim', a search bar, a shopping cart icon with '(0)', and a 'Log in' button. Below the navigation bar are four menu items: 'Discover us', 'Order Molecules', 'Collaborate with us', and 'PostDoc Grants'. A prominent banner features a 'Free online seminar March 27' and a 'REGISTER TODAY' button. The main content area is titled 'We are open science' and describes opnMe as the open science portal of Boehringer Ingelheim. It lists three key services: 'Molecules to order' (with a count of 8519 molecules delivered), 'Collaborate with us', and 'PostDoc grants'. At the bottom, there is a 'Latest News' section with a 'See all News' link.

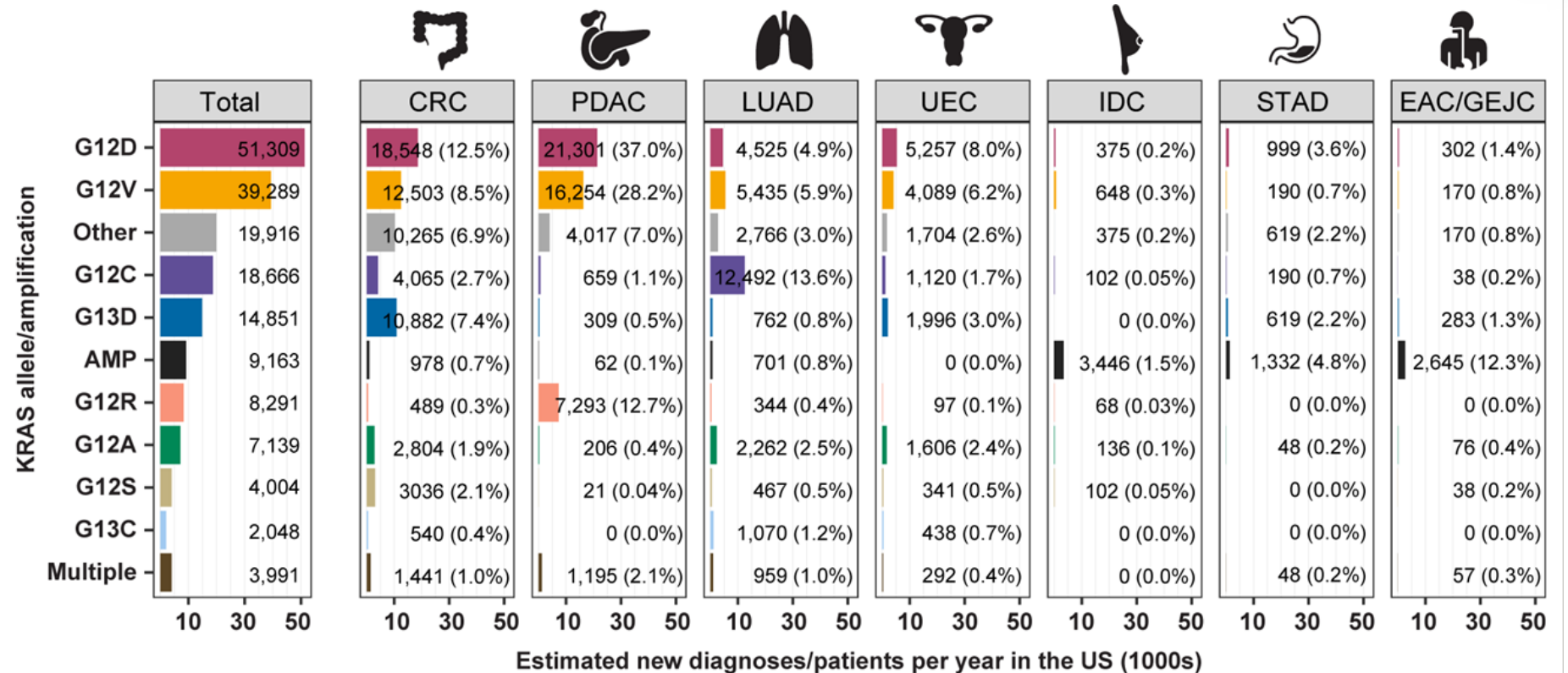
Why KRAS?

Addressing a high unmet need: Targeting KRAS aberrations in cancer treatment

CRC: colorectal cancer; PDAC: Pancreatic ductal adenocarcinoma; LUAD: Lung adenocarcinoma; UEC: Undifferentiated endometrial carcinoma; IDC: Invasive ductal breast carcinoma; STAD: Stomach adenocarcinoma; EAC/GEJC: Esophageal adenocarcinoma/ gastroesophageal junction cancer

¹Hofmann, Gerlach, Misale, Petronczki and Kraut, Cancer Discovery 2022; 12: 924-937

> 200,000 new patients per year in US harboring KRAS aberrations¹

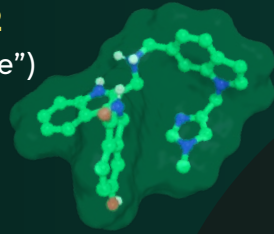


The **KRAS** evolution on **opnMe**:

- 660 orders from 28 countries
- 15+ independent publications (growing)
- 11 research collaborations started



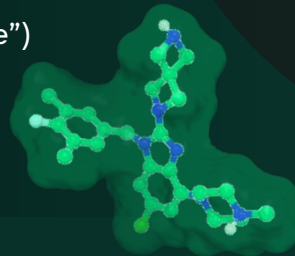
1 KRAS switch I/II pocket inhibitor | BI-2852
(Launched 2019 as “molecule free of charge”)



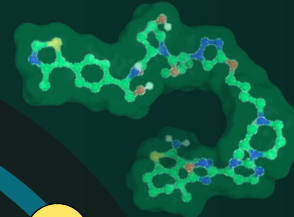
2 SOS1 inhibitor | BI-3406
(Launched 2019 as “molecule for collaboration”)



3 SOS1 activator | VUBI1
(Launched 2021 as “molecule free of charge”)
Collaboration with Vanderbilt University



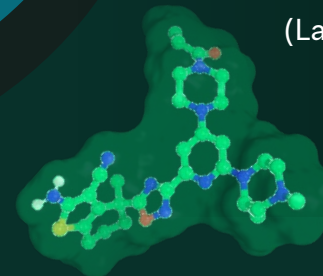
pan-KRAS degrader | ACBI3 6
(Launched 2024 as “molecule free of charge”)
Collaboration with Centre for Targeted Protein Degradation, Dundee University



pan-KRAS inhibitors | BI-2865 | BI-2493 5
(Launched 2023 as “molecules for collaboration”)



KRAS^{G12C} inhibitor | BI-0474 4
(Launched 2024 as “molecule free of charge”)
Collaboration with Vanderbilt University



Molecule to order: ACBI3, a potent, first in class pan-KRAS degrader



Our latest M2O → Scan the QR and order for free on opnMe.com!



A new path to study KRAS driven disease with a pan-KRAS degrader

ORDER NOW ON #opnMe



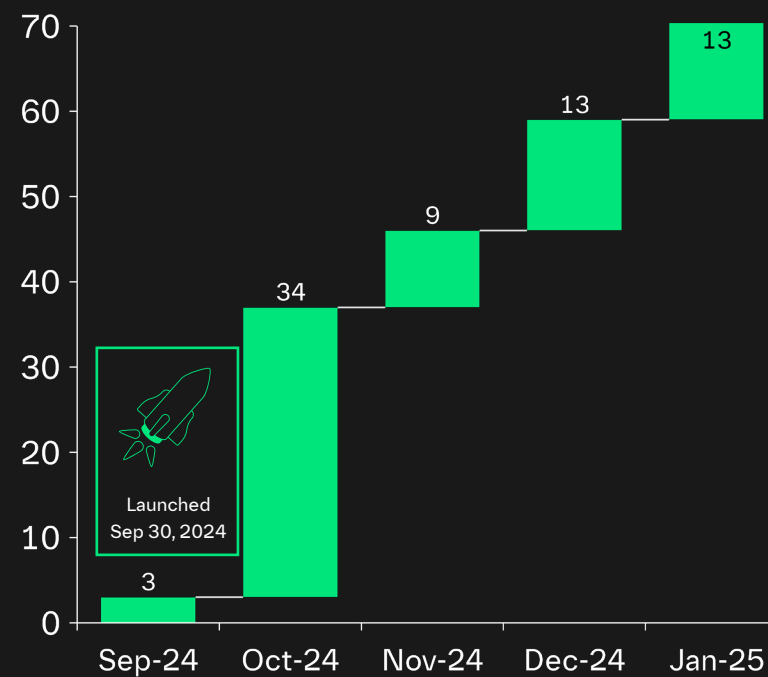
Launched
Sep 30, 2024



Order now for free



Monthly uptake of ACBI3

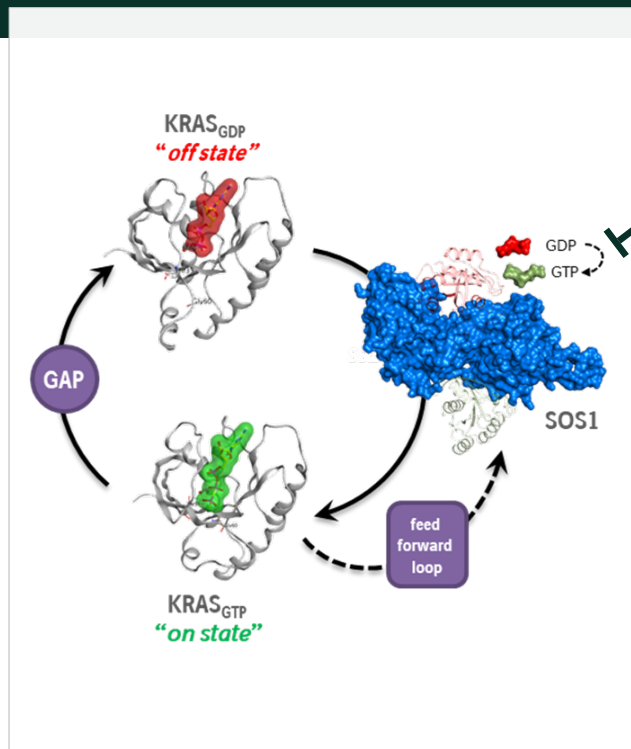


A total of 72 orders* | 20 countries

Molecule for collaboration:

SOS1 Inhibitor BI-3406 blocks the exchange from GDP to GTP RAS

Molecule for collaboration on opnMe in 2019



Kessler, Gerlach, Kraut and McConnell, Curr Opin Chem Biol, 2021

BI-3406: Call for research proposals on opnMe.com

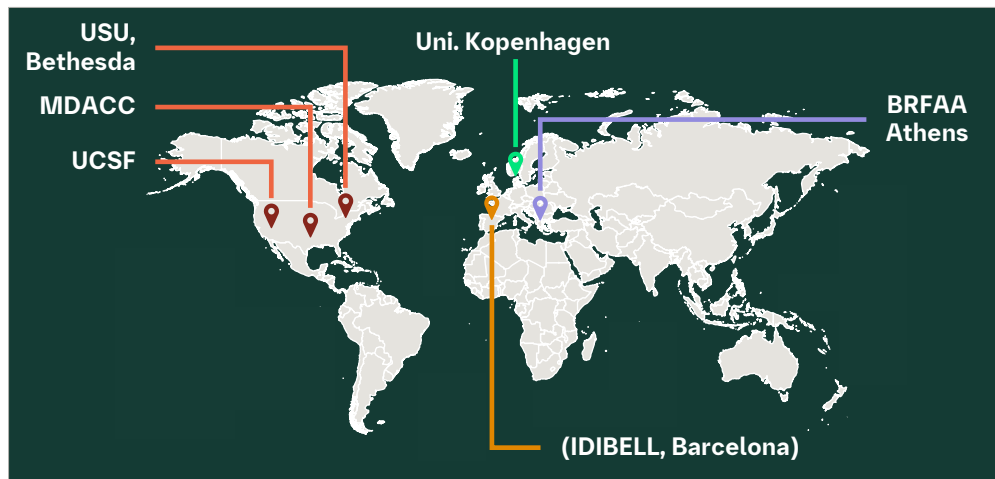
BI-3406 released on opnMe.com

- Apply now until 13th of December: We invite scientists to submit research proposals containing an in vivo testable disease hypothesis with BI-3406. Funding will be available for each selected proposal.

opnMe

Apply now for our SOS1::KRAS inhibitor. Submit by Dec 13, 2019

2019 AACR-NCI... gists Conference, Hofmann et al., 29th of October



116
proposals

24
countries

6
selected for collaborations

opnMe proposal: Studying SOS1 Mutant Tumors

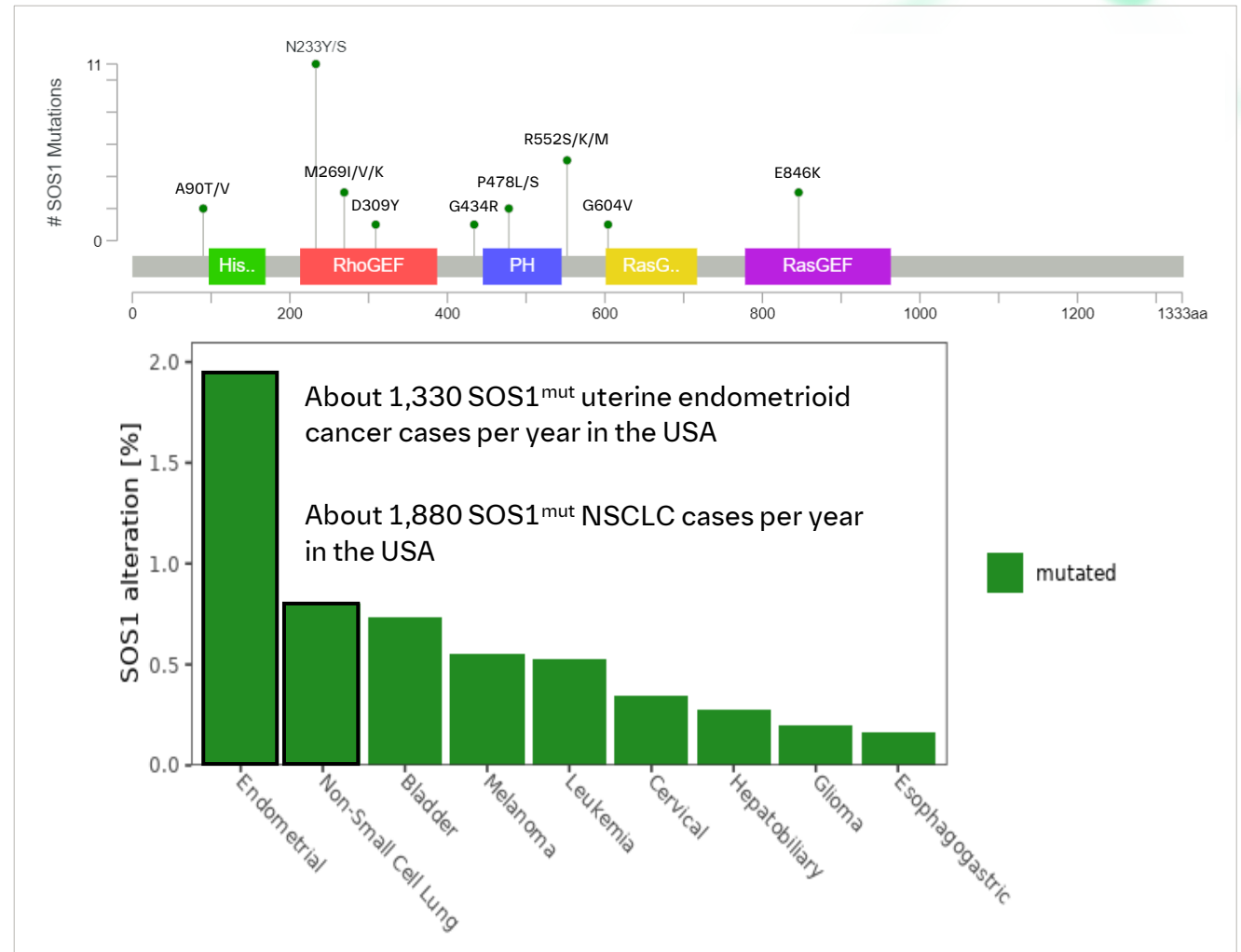
Incidence of cancers with SOS1 activating mutations

- Diverse oncogenic point mutations in SOS1 gene are observed in 0.1–2% of cancer patients
- Sequencing panels covering SOS1: UCSF500, MSK-IMPACT468, and ONCOPANEL-3.1
- Inclusion criteria in the Phase 1 study with the SOS1i MRTX0902 in monotherapy (NCT05578092): “Known annotated recurrent activating SOS1, PTPN11, or EGFR mutation, or known annotated recurrent inactivating NF1 mutation”

EACR-Boehringer Ingelheim Conference
DRUGGING AND REGULATING THE MAP KINASE PATHWAY
 Virtual event | 21-22 February 2023

TCGA PanCancer www.cbioportal.org

Note: Variants of unknown significance excluded

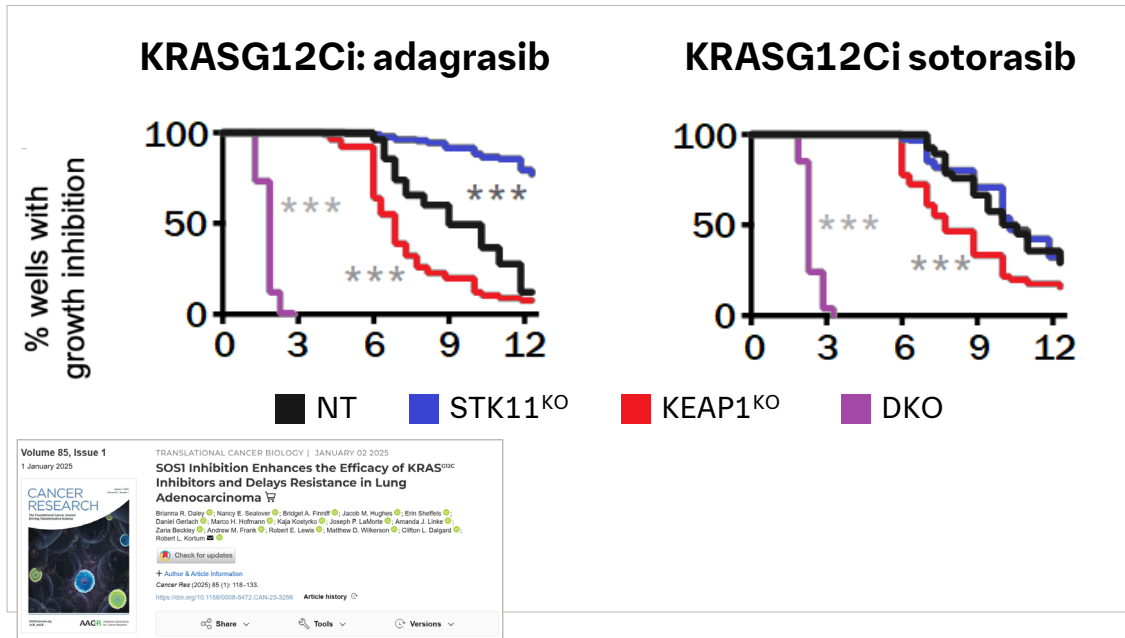


Intrinsic Resistance: KEAP1 and STK11 Mutation affect KRASG12Ci response

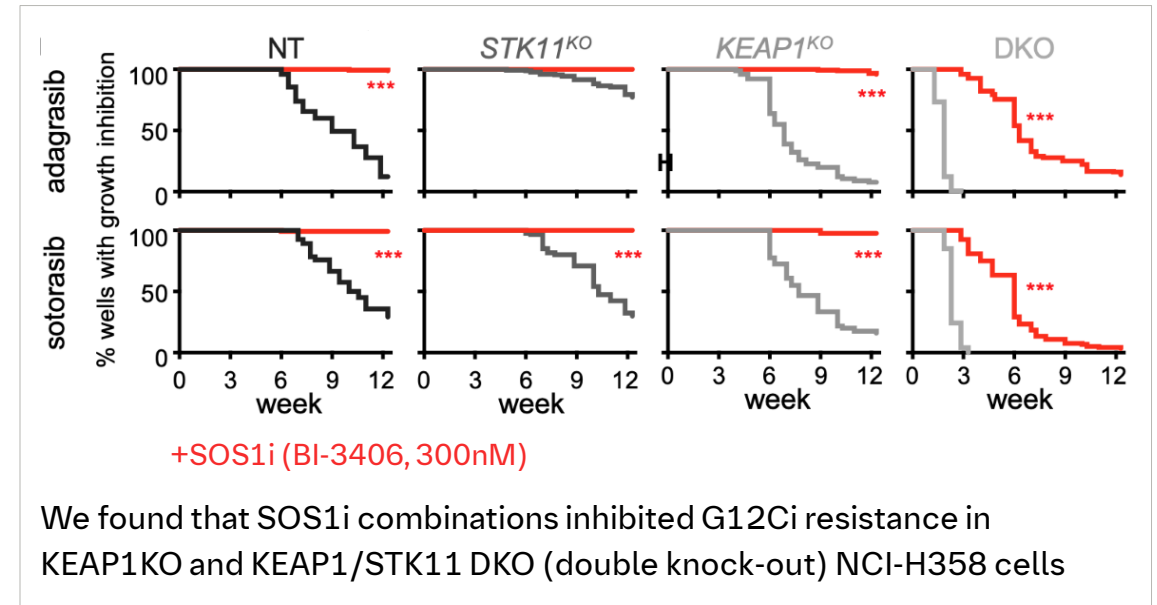
opnMe proposal: Study a combination therapy in a defined patient population

KEAP1 and STK11 co-mutations regulate resistance to G12Ci.
Multi-well *in situ* resistance assays using NCI-H358 cells

Treatment with SOS1i
both delayed G12Ci resistance



Daley BR. et al. 2025 Cancer Res.



Impacting science across the world with **opnMe**



Molecules to orders

- >90 molecules covering 11 MoAs
- 2,700 orders with more than 8,000 molecule shipments with scientists from 55 countries



Collaboration programs

- >60 collaboration projects launched
- 2,400 research collaboration proposals with close to 150 projects started



More than

200 publications

released since 2017



Direct and indirect

Pipeline impact

for more than 30 in-house projects

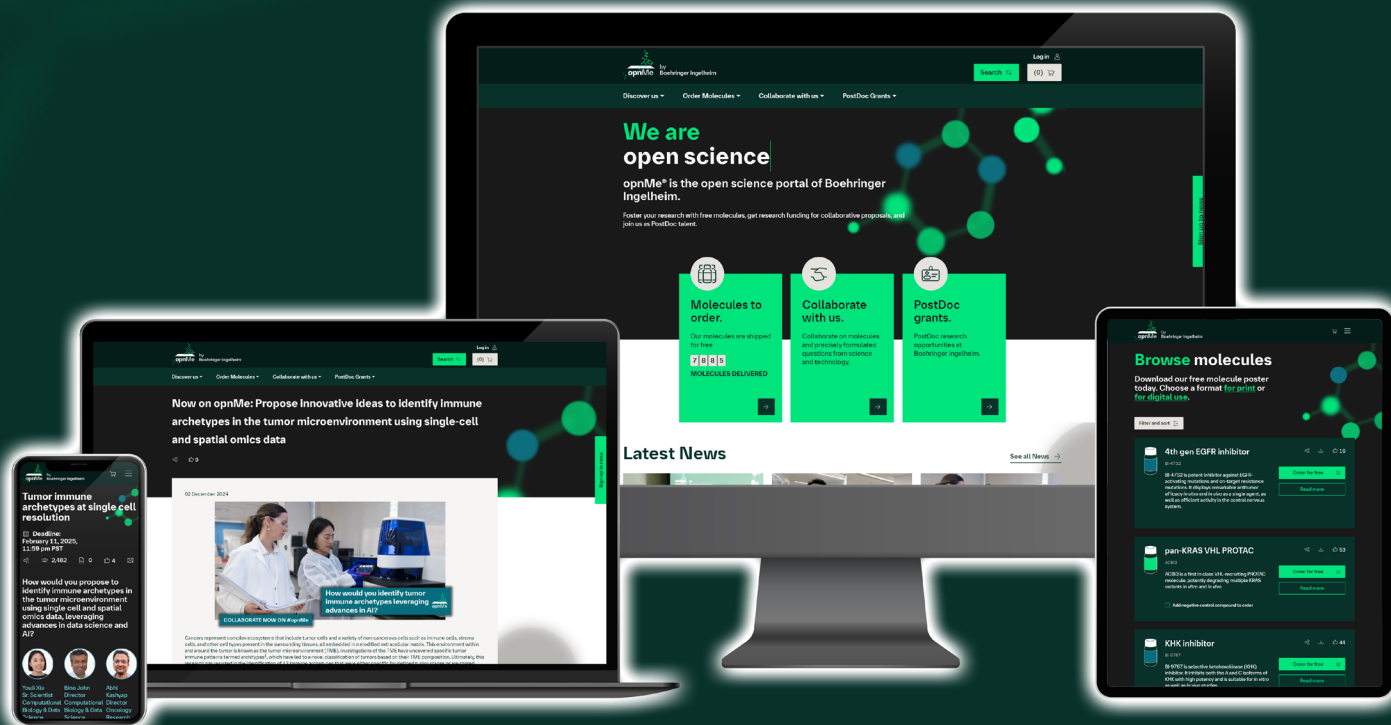


As an expert in SOS1/2 biology and tumorigenesis, I was pleased to see the opnMe call for novel hypotheses around SOS1::KRAS. It was the starting point that led to a productive research collaboration and now culminated into a high-profile publication

Robert Kortum,
Associate Professor,
USUHS Bethesda



Visit opnMe.com



Acknowledgements

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- Matthew Sale and Frank McCormick, UCSF
- opnMe team